

### **BlueSky's Value Proposition:**

BlueSky strives to be indispensable in helping you improve your life by providing a seamless tax process that reduces the stress tax season can create. Our tax preparation process delivers the same exceptional service you receive through our holistic planning. We aren't going to be the low-cost provider. BlueSky's methodical process, incredible support, responsiveness, thoroughness, and a deep understanding of your entire financial situation is invaluable. We ensure excellent service through modern preparation software, our user-friendly client portal, a dedicated service team, and our exceptional team of advisory professionals who know the details of your situation.

### **Individual Tax Preparation (Form 1040):**

- Most individual returns range from \$400 to \$2,000, with an average of around \$800.
- Complex returns may cost more than \$2,000.

### **Factors that Increase Preparation Time and Cost:**

- Multiple jurisdiction tax returns (state, city)
- Complex K-1 investments and dispositions
- Rental properties, sales, Airbnb, VRBO
- Small business and home office deductions
- Stock and other asset sales
- 1031 exchanges and primary house sales

### **Business Tax Preparation (Forms 1120, 1120S, 1065):**

- Prices vary widely; some clients pay upwards of \$10,000, while simpler returns start at \$1,000.
- Documentation is especially vital; the quality of your books and records significantly affects the cost

### **Pricing Factors:**

- Knowledge required by the preparer
- Complexity of your situation
- Amount of documentation required
- Time needed to prepare your return accurately and comprehensively

### **Tips to Save Time and Money:**

- Stay organized throughout the year.
- Provide all necessary documentation upfront.
- Use your customized document checklist and our Tax Organizers to organize all of your information.

We look forward to working with you and making tax season as stress-free as possible. Hang in there! We're here to help you navigate.